

## **MiHC FUND DEVELOPMENT CONSULTANT**

### **DESCRIPTION**

#### **MiHC Background:**

The Michigan Hispanic Collaborative (MiHC) is a 501(c)(3) nonprofit organization that distinctively mentors and supports academically ambitious low-income Hispanic high school and college students in under-resourced Michigan Hispanic communities. We work to eliminate equity barriers that stall academic and employment opportunities, with an overall goal of rapidly reducing the 40% Detroit Latino poverty rate through economic leadership via a bachelor's degree and beyond.

#### **Project Description:**

We are seeking a fund development consultant to help us refine and improve our organizational fund development strategy. Specifically, this consultant will evaluate our current strategy and fundraising materials, making recommendations for improvements. The consultant will then develop a refined fund development strategy that MiHC can continue using in the future.

MiHC's standard of excellence mandates that we partner with content experts that are recognized as leaders in their field. We also hope that those we hire are committed to our mission and have values that align with our organization's work.

This is a short-term project (4-6 months) with a minimum commitment of 80 hours per month. Details will be confirmed upon the start of the project.

#### **Preferred Qualifications:**

- Bachelor's degree or higher.
- Demonstrated experience with nonprofit fund development, including philanthropic, public sector, and private sector networks
- Preferred but not required:
  - Ability to connect with strategic private individual donors
  - Certificate in Fundraising Management

#### **Project Tasks:**

The Fund Development consultant will:

- Review current fund development strategy and make recommendations for improvements
- Develop new fund development plan that can be executed annually
- Work with MiHC staff to update fundraising materials (including funder 1-pagers)
- Meet with MiHC leadership to provide updates.

**Deliverables:**

This consultant will provide:

- Updated fund development plan.
- Updated fundraising materials (including funder 1-pagers)

**Interested candidates must provide a resume outlining relevant experience by February 4, 2022 to [amandas@mihc.org](mailto:amandas@mihc.org). If possible, please provide a sample of a fund development plan that you have created.**

*Individuals employed by the Michigan Economic Development Corporation may not apply.*

*Consultant will be required to sign a Non-Disclosure Agreement.*